# Authors Ashish Rana, CFA Quantamental Research 212.438.1213 Ashish.Rana@spglobal.com

Daniel J. Sandberg, PhD, CFA
Quantamental Research
212.438.1407
Daniel.Sandberg@spglobal.com

#### Acknowledgements

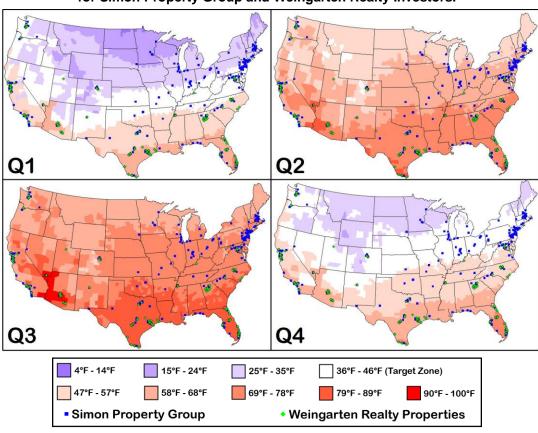
The authors thank Snowflake Cloud computing platform for providing platform access and technical support and Weather Source for providing weather data and subject matter expertise. The authors thank Zack Yang for his analysis of the AirSage foot traffic data.

## Do Markets Yearn for the Dog Days of Summer? COVID, Climate, and Consternation

Stakeholders are turning to untraditional data sources to quantify the impact of the COVID-19 shutdown. While no single variable can forecast which locations will be most susceptible to the virus, mounting scientific literature suggests that there is a correlation between temperature and viral propagation. If correct, regions in the temperature 'target zone' may need to implement more stringent lockdown policies for a longer period to achieve comparable mitigation.

Investors can combine weather data with property data, to expose one dimension<sup>2</sup> of risk for Real Estate Investment Trusts (REITs) of prolonged closures, as well as areas that may see a resurgence of the virus later this year. Figure 1 exemplifies this by showing the higher concentration of properties in locations favorable to COVID-19 propagation in the portfolio of Simon Property Group compared to Weingarten Realty Properties.

Figure 1. COVID-19 Optimal Survival Temperatures Overlaid with Property Holdings for Simon Property Group and Weingarten Realty Investors.



Note: The average hourly temperature was calculated at the Federal Information Processing Standard (FIPS) code level for each calendar quarter from 12:00am UTC January 1, 2016 – 12:00am UTC January 1, 2020. Source: S&P Global Market Intelligence Quantamental Research. Data as of April 10, 2020.

<sup>&</sup>lt;sup>1</sup> See Fineberg and Relman 2020 for a literature review as of April 7, 2020. The References section includes a selection of leading papers on the subject of COVID-19 and climate.

<sup>&</sup>lt;sup>2</sup> Temperature is one of several variables used in epidemiological models. Models may influence policy. Readers should see section 3 for expanded discussion.

### 1. Temperature correlation to COVID-19 Cases

The scientific community has worked diligently to provide rapid, preliminary insights into the novel coronavirus, SARS-CoV-2.<sup>3</sup> More than a dozen studies suggest that the virus' rate of propagation, also known as the reproduction number<sup>4</sup>, is sensitive to ambient temperature. The number of cases in the United States, as of our April 14 analysis, is largest in the target temperature region cited in the literature (approximately 36°F-46°F) and declines at higher and lower temperatures (figure 2).

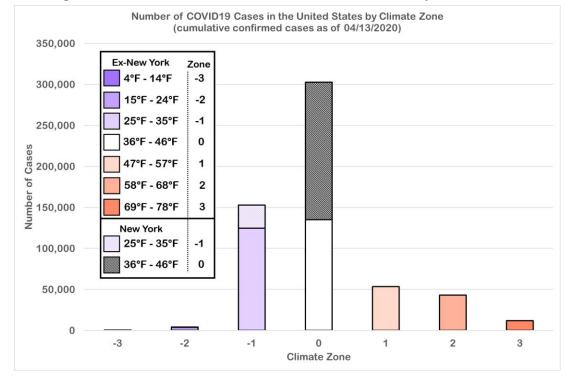


Figure 2. Number of COVID-19 Cases in the United States by Climate Zone.

Note: The number of confirmed COVID-19 cases was aggregated by temperature<sup>5</sup> zone. Source: S&P Global Market Intelligence Quantamental Research. Data as of April 14, 2020.

Zone 0 (target zone) continues to lead the case count, even after removing New York, the current epicenter of the viral outbreak in the United States. Note that on a per capita basis, zone 0 leads with  $28.2 \frac{cases}{10,000 \ people}$ , though zone 3 is also in contention with  $24.9 \frac{cases}{10,000 \ people}$  and zone -1 takes a distant third at  $16.5 \frac{cases}{10,000 \ people}$ .

<sup>&</sup>lt;sup>3</sup> The References section includes a selection of leading papers on the subject of COVID-19 and climate.

<sup>&</sup>lt;sup>4</sup> Readers seeking a layman's summary of epidemiological models are referred to Rogers, A., Molteni, M., 2020. "The Mathematics of Predicting the Course of the Coronavirus." Available at: <a href="https://www.wired.com/story/the-mathematics-of-predicting-the-course-of-the-coronavirus/">https://www.wired.com/story/the-mathematics-of-predicting-the-course-of-the-coronavirus/</a>

<sup>&</sup>lt;sup>5</sup> Weather data was provided by Weather Source.

### 2. Impact of COVID-19 on Real Estate

In Figure 1, two real estate investment trusts (REITs) are contrasted to show their exposure to climates that are reportedly favorable for COVID-19 transmission. Simon Property Group (SPG) is the largest shopping mall operator in the U.S., at the time of this publication, with a large concentration of properties in the lower Northeast and Great Lakes states. Weingarten Realty (WRI) is primarily invested in shopping centers with grocery stores as anchor stores, located in the southern United States. Weather data could be used in combination with other information<sup>6,7</sup> to form a REIT investment strategy.

To provide a single score for each REIT, a weighted average of the temperature zones for the REIT's property portfolio was calculated. The zone in which a particular property is located can change seasonally, as temperatures change across the nation. For each quarter, the property's zone was assigned based on the quarterly average temperature. Property zones were aggregated to form a REIT average exposure by taking into account the REIT's proportional ownership and size of each property. Specifically, the metric was calculated as,

$$TE_{iQ} = rac{\sum |z_{nQ}|o_{in}s_{n}}{\sum o_{in}s_{n}}$$
 Eq. :

where  $TE_{iQ}$  is the temperature zone exposure for REIT i in quarter Q;  $|Z_{nQ}|$  is the absolute value of the zone of property n in calendar quarter Q;  $O_{in}$  is REIT i's ownership percentage of property n; and  $S_n$  is the size of property n.8 The summation runs over all n properties and the output is a score matrix of size i X Q.

Table 1: Select REIT Property Holdings by Temperature Zone (Russell 3000 REITs, as of 04/17/2020)

Company Name	Property	Numb	er of Prop	perties by	rter 4	Score Per Quarter				
	Count	-1	0	1	2	3	Q1	Q2	Q3	Q4
Urstadt Biddle Properties Inc.	71	0	70	1	0	0	0.4824	1.9784	3.0000	0.0228
UMH Properties, Inc.	123	0	113	10	0	0	0.6748	1.9756	2.9593	0.0813
Urban Edge Properties	87	0	49	36	2	0	0.1155	1.9665	3.0000	0.3564
Simon Property Group, Inc.	208	6	80	56	44	22	1.0078	2.3532	3.2830	1.0531
Weingarten Realty Investors	196	0	10	54	95	37	1.5309	3.0108	3.6885	1.7754
Bluerock Residential Growth REIT, Inc.	42		3	14	14	11	1.4715	2.9852	3.7568	1.8460
Whitestone REIT	66		1	7	58		1.7108	3.2976	4.2976	1.8830
NexPoint Residential Trust, Inc.	38	·		10	20	8	1.4512	3.1328	3.8141	1.8831

Source: S&P Global Market Intelligence Quantamental Research. Data as of April 14, 2020.

Using the SNL REIT dataset, 36,182 properties for 165 REITs<sup>9</sup> were mapped to time-varying temperature regions, averaged quarterly. Table 1 shows a subset of the results of the analysis,

<sup>&</sup>lt;sup>6</sup> In a <u>recent publication</u>, analysis of the <u>Panjiva Supply Chain Intelligence Data</u> showed food imports (e.g. grocers) had increased 30% in the first quarter of 2020, compared to 2019; whereas retail imports declined by more than 40%. Food importers have also maintained guidance whereas more than a third of retailers have withdrawn their guidance. <sup>7</sup> SPG is among the REITs with the largest foot traffic decline (89%) versus Weingarten Realty (55%), based on analysis of the AirSage Foot Traffic dataset. A forthcoming publication will use the dataset to examine the foot traffic decline in REIT properties.

<sup>&</sup>lt;sup>8</sup> Not all REITs report the property size. In the absence of a database value for size, the property is assumed to have the average size of the other properties in the REIT's portfolio. If no sizes are available, then ownership alone is used as the weighting scheme.

<sup>&</sup>lt;sup>9</sup> Analysis includes only the properties reported by REITs in the Russell 3000 on April 17, 2020 and included in the SNL Real Estate Property Data. See Appendix for full results table.

mapped to their historical temperature zones by quarter, along with the scores calculated using equation 1. Note that properties may be located in a different temperature zone over time due to historical climate differences during different times of the year. Real time weather monitoring, using the Weather Source dataset, may provide more accurate information.

Using the information in table 1, an investor may look to the historic property exposure score (defined in eq. 1) for the fourth quarter of the calendar year. REIT's with lower (higher) scores have higher (lower) exposure to the climate that has been scientifically associated with the propagation of the virus and may be less (more) attractive to investors. We find, for example, that Simon Property Group has a greater exposure to these locations (with a score of 1.0531) than Weingarten Realty Investors (with a score of 1.7754).

#### 3. Conclusions and Caveats

This report showcases data from Weather Source, a marquee name in the weather data space. By joining the Weather Source content to the Johns Hopkin's University COVID-19 database <sup>10</sup>, we establish a relationship between temperature and case count. This relationship is consistent with over a dozen scientific studies, recently made available via preprint<sup>11</sup>. By combining the Weather Source content with the SNL REIT data, we calculate an exposure score for REITs in the Russell 3000 to climates that are more conducive to viral spread. All data manipulation was performed using the Snowflake cloud platform and Xpressfeed™.

We emphasize that readers should not interpret this work as a forecast of any kind, particularly of the spread of COVID-19. Accurate epidemiological modeling requires a number of additional inputs, including population density, access and quality of public health systems, per capita income, public health policy, behavioral patterns, and others. Furthermore, the literature referenced in this work come with caveats such as limited data, suboptimal data quality, and short observational time windows. The information provided is intended to be used as an example of how such analysis might be performed, the result of which would then be used as one part of a wider investment analysis.

<sup>&</sup>lt;sup>10</sup> Johns Hopkin's University Center for System Science and Engineering (JHU CSSE) was provided by Star Schema and distributed on the Snowflake Cloud computing platform. Details can be found at <a href="https://github.com/starschema/COVID-19-data">https://github.com/starschema/COVID-19-data</a>

<sup>&</sup>lt;sup>11</sup> See Fineberg and Relman 2020 for a literature review as of April 7, 2020. The References section includes a selection of leading papers on the subject of COVID-19 and climate.

### 4. Appendix. Full table of REIT Properties by Temperature Zone

Table A1: REIT Property Holdings by Temperature Zone (Russell 3000 REITs, as of 04/17/2020)

	Property	Numl	per of Prop	perties by	Bin in Qua	rter 4		Score Pe	r Quarter	
Company Name	Count	-1	0	1	2	3	Q1	Q2	Q3	Q4
Urstadt Biddle Properties Inc.	71	0	70	1	0	0	0.4824	1.9784		
UMH Properties, Inc.	123 87	0	113 49	10 36	2	0	0.6748	1.9756	2.9593 3.0000	
Urban Edge Properties Cedar Realty Trust, Inc.	59	0	34	25	0	0	0.3152		2.9558	
Farmland Partners Inc.	149	0	104	35	10	0	0.9597		3.1275	
Acadia Realty Trust	110	0	64	43	3	0	0.5612	1.8679		
Chatham Lodging Trust	134	1	50	41	33	9	0.3439	0.8194	1.1360	0.3972
Getty Realty Corp.	189 29	0	122 17	56 12	10	0	0.5926	1.9259	3.0106	0.4074
Pennsylvania Real Estate Investment Trust Innovative Industrial Properties, Inc.	28	1	20	3	3	1	0.2367	2.0582		0.4466
Kennedy-Wilson Holdings, Inc.	108	3	67	21	17	0	0.3918	1.7103		
Global Net Lease, Inc.	171	18	79	45	27	2	0.9528		3.0592	
STAG Industrial, Inc.	222	9	122	73	15	3	0.7558	2.1547		
Mack-Cali Realty Corporation	91	0	49	42	0	0	0.0477	1.9647		
iStar Inc.	59	2	30	20	5	2	0.6004	2.0322	3.0661	
Industrial Logistics Properties Trust	71 22	2	43	17 2	3	3	0.6463	2.3183 1.9649	3.1060	0.6398
MTR Gaming Group, Inc., Asset Management Arm  Boston Properties, Inc.	153	0	13 74	71	8	0	0.8253	1.8619		0.6817
Retail Value Inc.	15	2	7	3	2	1	1.1802	1.9972		
Brookdale Senior Living Inc.	20	0	9	9	1	1		2.0500		
STORE Capital Corporation	565	55	251	181	61	17	0.8814		3.0690	
Investors Real Estate Trust	78	58	20	0	0	0	1.6645	1.4536		
Americold Realty Trust	155	12	58	57	26	2	0.7842	2.2438	3.1126	0.7435
Gladstone Commercial Corporation	116 31	5 0	47 8	42 22	16 1	6	0.8963	2.2664	3.1379	0.7626 0.7860
Empire State Realty Trust, Inc. One Liberty Properties, Inc.	125	5	47	57	12	4	0.6362	2.4340		
RPT Realty	57	2	28	10	3	14	1.0479	2.2642		
W. P. Carey Inc.	184	7	84	48	38	7		2.3521		
Ventas, Inc.	1120	29	479	354	219	39	0.8448		3.1551	
Community Healthcare Trust Incorporated	118	0	56	33	18	11	0.8839	2.3113		
Essential Properties Realty Trust, Inc.	375	28	123	170	49	5	0.8480	2.3013		
Sabra Health Care REIT, Inc.	429	19	174	136	95	5	0.8205	2.1119	3.0979	0.8392
Gaming and Leisure Properties, Inc. Office Properties Income Trust	137	2	20 43	11 69	11 21	3	0.5914	2.2061		
Agree Realty Corporation	442	22	185	128	82	25	0.9387		3.2021	
Physicians Realty Trust	259	32	103	65	50	9	0.9537	2.2873		
National Storage Affiliates Trust	15	0	6	5	3	1	0.5714	2.3571		
Vornado Realty Trust	101	0	6	94	0	1	0.1522	1.8524	2.9649	0.8616
Service Properties Trust	506	8	200	173	111	14	0.8715	2.3715	3.2312	0.8794
American Finance Trust, Inc.	631	41	236	237	83	34	0.8603	2.3626		
Easterly Government Properties, Inc. Lexington Realty Trust	75 153	1	23 48	26 65	25 33	6	0.7960 0.8493	2.2364 2.5990	3.2022 3.2293	0.8832
Four Corners Property Trust, Inc.	640	24	261	208	105	42		2.3870		
LTC Properties, Inc.	102	0	40	37	21	4	0.7431	2.4120		
Federal Realty Investment Trust	123	0	35	70	14	4	0.5733	2.0444		0.8957
QTS Realty Trust, Inc.	30	0	8	17	4	1	0.5413	2.4012	3.2801	0.8979
National Health Investors, Inc.	201	5	81	70	31	14	0.8650	2.3356	3.1935	0.8981
AvalonBay Communities, Inc.	297	0	101	123	67	6	0.6822	1.9108	2.8612	
Welltower Inc. New Senior Investment Group Inc.	1453 103	33 2	597 41	447 32	284 23	92 5	0.8327	2.2501	3.1741 3.1765	
Washington Prime Group Inc.	103	4	50	21	18	11	0.8039		3.2873	
VEREIT, Inc.	3400	139	1257	1138	674	192	0.9162	2.3760		
Franklin Street Properties Corp.	35	3	9	15	7	1	0.7742	2.4991	3.3450	0.9232
Diversified Healthcare Trust	416	16	127	174	71	28	0.8086	2.3447	3.2130	
Iron Mountain Incorporated	146	0	60	41	41	4	0.9510	2.3005	3.2425	
Brandywine Realty Trust  Monmouth Real Estate Investment Corporation	172 114	0	53 52	94 31	24 18	1 12	0.3223	2.1706	3.1692 3.3407	0.9296
SL Green Realty Corp.	60	0	2	58	0	0		2.4903		
CareTrust REIT, Inc.	212	9	88	42	67	6	0.8632	2.2453		
Washington Real Estate Investment Trust	47	0	2	45	0	0	0.0000	2.0000		0.9629
Spirit Realty Capital, Inc.	1430	54	450	547	293	86	0.9011	2.3891	3.2567	0.9697
Brixmor Property Group Inc.	404	9	155	106	94	40	0.9517	2.3345	3.2571	0.9803
EPR Properties	321	9	107	97	92	16	0.9590	2.4100		
Digital Realty Trust, Inc.	124	1	27	66	28	2	0.7493	2.2893	3.1097	0.9964
Clipper Realty Inc.  JBG SMITH Properties	18 79	0	0	18 79	0	0	0.0000	2.0000	3.0000	
Brookfield Property REIT Inc.	120	6	37	41	30	6	0.9432	2.3425		
VICI Properties Inc.	33	0	12	12	9	0	0.6519	2.5886		
Apartment Investment and Management Company	128	1	35	58	27	7	0.8360	2.0502	3.0082	1.0018
CBL & Associates Properties, Inc.	105	3	29	47	22	4	0.8585	2.5363		1.0063
National Retail Properties, Inc.	2725	87	932	964	539	203	0.9243	2.4584		1.0071
Armada Hoffler Properties, Inc.	67	0	5	56	5	1	0.7692		3.0796	
Retail Properties of America, Inc.	117 40	0	30 10	48 15	38 12	3	0.7554	2.3650	3.3042 2.6415	
Hyatt Hotels Corporation  Medical Properties Trust, Inc.	144	5	61	25	49	4	1.1049		3.4484	
Tanger Factory Outlet Centers, Inc.	36	0	12	12	11	1				1.0214
g, _whot contoro, mor	, ,,		·	· · · · ·		•	, 0.0		,	

Source: S&P Global Market Intelligence Quantamental Research. Data as of April 14, 2020.

### Table A1 (cont.): REIT Property Holdings by Temperature Zone (Russell 3000 REITs, as of 04/17/2020)

Company Name	Property	Num	per of Prop	perties by	Bin in Qua	rter 4		Score Pe	r Quarter	
	Count	-1 0	0	1	2	3 0	Q1	Q2 3.0000	Q3 4.0000	Q4 2.0000
Stratus Properties Inc. Douglas Emmett, Inc.	26 77	0	0	0	25 77	0	1.9156 1.5839	2.0000	3.0000	
Rexford Industrial Realty. Inc.	224	0	0	0	224	0	1.5947	2.0000	2.9768	2.0000
Ryman Hospitality Properties, Inc.	20	0	2	14	2	2	0.8824	2.8137	3.2245	1.1766
Churchill Downs Incorporated	18	1	7	5	3	2	0.9673	2.3444	3.2867	1.0506
Sunstone Hotel Investors, Inc.	19	0	6	5	6	2	1.1316	2.0263	3.0658	1.1842
CoreSite Realty Corporation Equinix, Inc. (REIT)	31 43	0	7 5	16 27	9	2	0.7796	2.0205	2.8002 3.1163	1.0471
BRT Apartments Corp.	41	0	1	22	16	2	0.7351	2.0805	2.6121	1.0703
Transcontinental Realty Investors, Inc.	75	0	2	26	45	2	1.2613	2.9443	3.8833	1.6952
American Realty Investors, Inc.	80	0	3	26	49	2	1.1840	2.9229	3.8255	1.6222
Braemar Hotels & Resorts, Inc.	14	1	3	5	2	3	1.0536	1.8571	2.7500	
DiamondRock Hospitality Company PS Business Parks, Inc.	30 99	0	9	12 56	5 37	3	1.0000	2.1000	3.0333	
Safehold Inc.	43	1	6	21	11	4	0.9349	2.3971	3.2040	1.1764
Pebblebrook Hotel Trust	54	0	8	24	18	4	1.1667	1.8518	2.7037	
The GEO Group, Inc.	93	1	30	30	28	4	0.9783	2.4106	3.3441	
Cousins Properties Incorporated	61	0	0	28	29	4	1.4730	3.0622	3.8173	
Universal Health Realty Income Trust Independence Realty Trust, Inc.	70 58	0	17 10	17 34	31 9	5	1.2381 0.7931	2.8757 2.6897	3.7817 3.4310	1.6283 1.1552
Xenia Hotels & Resorts, Inc.	40	0	7	13	15	5	1.1250	2.5750	3.3000	1.1552
Global Medical REIT Inc.	62	2	25	15	15	5	0.9497	2.5245	3.4989	1.0469
Saul Centers, Inc.	63	0	6	52	0	5	0.1888	2.1536	3.1005	
Taubman Centers, Inc.	20	0	8	4	2	6	1.1421	2.4387	3.2826	1.0732
Hersha Hospitality Trust	49	0	9	30	4	6	0.7759	2.2038	3.0196	
Summit Hotel Properties, Inc. Piedmont Office Realty Trust, Inc.	73 65	6	18 14	24 21	19 17	7	0.9871	2.3232 2.5459	3.1182 3.3273	1.1445 1.2714
Healthcare Realty Trust Incorporated	203	5	56	78	57	7	0.9242	2.4327	3.2320	
Jernigan Capital, Inc.	28	0	3	14	3	8	1.5284	2.9577	3.5142	1.6759
Park Hotels & Resorts Inc.	60	0	18	20	14	8	0.9820	1.9440	2.7060	
NexPoint Residential Trust, Inc.	38	0	0	10	20	8	1.4512	3.1328	3.8141	1.8831
American Campus Communities, Inc.	154	0	43	48	52	8	1.1145	2.5147	3.3549	1.1839
City Office REIT, Inc. Consolidated-Tomoka Land Co.	30 38	1	8	1 8	12 19	9	1.1905 1.1233	2.7130 2.7929	3.6570 3.4899	1.7515 1.5244
Bluerock Residential Growth REIT, Inc.	42	0	3	14	14	11	1.4715	2.9852	3.7568	
National HealthCare Corporation	121	0	2	88	20	11	0.7849	2.7726	3.3181	1.3490
Ashford Hospitality Trust, Inc.	116	4	29	45	27	11	0.9284		3.2767	1.1724
Host Hotels & Resorts, Inc.	76	1	11	31	21	12	1.1802	2.3061	3.1608	1.4053
RLJ Lodging Trust Apple Hospitality REIT, Inc.	103 230	3	29 53	32 75	29 87	12 12	1.1674	2.3875	3.2109 3.4261	1.2305
Gladstone Land Corporation	64	1	17	23	10	13	1.1250	2.4219	3.1719	1.2969
Terreno Realty Corporation	142	0	38	61	25	18	0.8111	2.0702	2.8071	1.1128
UDR, Inc.	166	0	23	82	41	20	0.8447	2.2152	3.0041	1.3763
Seritage Growth Properties	205	6	75	50	54	20	1.1224	2.3379	3.2754	1.0659
First Industrial Realty Trust, Inc.	432	21	190	44	157	20	1.0294		3.2848	1.0915
Simon Property Group, Inc. Preferred Apartment Communities, Inc.	208 110	6	80	56 64	44 21	22	1.0078 1.2766	2.3532 2.9439	3.2830 3.4710	
Kite Realty Group Trust	96	0	33	20	16	27	1.0616	2.6717	3.5258	
Healthcare Trust of America, Inc.	232	2	84	55	64	27	1.0535	2.5147	3.4472	1.0510
Camden Property Trust	176	0	10	62	77	27	1.3733	2.8420	3.6415	1.7010
SITE Centers Corp.	148	0	45	52	21	30	0.9655	2.4734	3.2592	1.0290
Mid-America Apartment Communities, Inc. Weingarten Realty Investors	314 196	0	8 10	152 54	124 95	30 37	1.1806	2.9328 3.0108	3.6075 3.6885	1.5802 1.7754
Highwoods Properties, Inc.	251	0	9	204	0	38	0.8322	2.7636	3.2249	
CorePoint Lodging Inc.	265	3	73	62	88	39	1.2243	2.5741	3.4943	1.3536
Extended Stay America, Inc.	555	12	175	201	122	45	0.9766	2.3892	3.2144	1.0667
Kimco Realty Corporation	429	3	127	158	89	52	0.9827	2.4155	3.2656	
CubeSmart	389	1	127	120	86	55	1.0567	2.4539	3.3979	1.2434
Healthpeak Properties, Inc.  Life Storage, Inc.	692 521	0	150 153	264 121	218 186	57 61	0.9611 1.2249	2.3143	3.1760 3.4921	1.2700 1.3077
Regency Centers Corporation	419	5	101	143	96	74	1.2511	2.4081	3.4921	1.4035
Omega Healthcare Investors, Inc.	910	13	334	265	207	91	0.9593	2.4067	3.3209	1.0600
Duke Realty Corporation	491	26	131	143	96	95	1.1037	2.4406	3.2951	1.2002
EastGroup Properties, Inc.	354	0	7	45	207	95	1.6877	2.9960	3.8454	
Prologis, Inc. Sun Communities, Inc.	719 419	24 6	189 170	244 51	164 86	98 106	1.1056	2.3926	3.1834 3.3521	1.2493 1.3102
Extra Space Storage Inc.	1157	6	318	419	299	115	1.0058	2.4472	3.3090	
Equity LifeStyle Properties, Inc.	403	10	95	83	82	133	1.3204	2.5212	3.4688	
Columbia Property Trust, Inc.	24	0	1	20	3	0	0.2731			1.0607
Paramount Group, Inc.	16	0	0	11	5	0	0.3192		2.6808	1.2080
PMC Commercial Trust, Asset Management Arm	11	0	0	5	6	0	1.4536		2.6690	
Corporate Office Properties Trust The St. Joe Company	198 13	0	0	190 0	13	0	0.3229 2.0000		3.0700 4.0000	
MGM Resorts International	20	0	2	4	14	0	1.0235		4.2606	
Harrahs Entertainment, Inc., Asset Management Arm	34	0	10	9	15	0	0.8180		3.7965	
Boyd Gaming Corporation	27	2	5	2	18	0	1.1923	3.0385	4.0769	1.5000
American Assets Trust, Inc.	30	0	0	11	19	0	0.9552		2.6349	
Red Rock Resorts, Inc.	30	0	2	4	24	0	0.9138	3.0345	4.2241	1.6207
The Macerich Company Hudson Pacific Properties, Inc.	64 59	0	14 1	22 31	27 27	0	0.9977 1.2750		3.3994 2.5580	
CyrusOne Inc.	71	0	25	17	29	0	0.9369		3.5113	
CoreCivic, Inc.	102	2	25	45	30	0	0.8960	2.6842	3.4918	
Retail Opportunity Investments Corp.	89	0	16	35	38	0	0.7509	1.8200	2.5524	1.2854
Alexandria Real Estate Equities, Inc.	152	0	30	82	40	0	0.7663			1.0485
The Howard Hughes Corporation	78	0	1	33	44	0	1.1598			1.4593
Whitestone REIT Kilroy Realty Corporation	66 113	0	0	7 39	58 74	0	1.7108 1.0784		2.3923	1.8830 1.6259
Equity Residential	304	0	47	160	97	0	0.7390			
Essex Property Trust, Inc.	258	0	35	108	115	0	1.0323			1.3080
Courses COD Clobal Market Intelligence Oven	. — .	LDaga		-		14 202				

Source: S&P Global Market Intelligence Quantamental Research. Data as of April 14, 2020.

#### 5. References

Chan, K.H., Malik Peiris, J.S., Lam, S.Y., Poon, L.L.M., Yuen, K.Y., Seto, W.H., 2020. "The Effects of Temperature and Relative Humidity on the Viability of the SARS Coronavirus." Advances in Virology, 2011, 734690, 1-7.

Chin, A.W.H., Chu, J.T.S., Perera, M.R.A., Hui, K.P.Y., Yen, H.L., Chan, M.C.W., Peiris, M., Poon, L.L.M., 2020. "Stability of SARS-CoV-2 in different environmental conditions." Preprint Available At: https://doi.org/10.1016/S2666-5247(20)30003-3

Ficetola, G.F., Rubolini, D., 2020. "Climate Affects Global Patterns Of COVID-19 Early Outbreak Dynamics." Preprint Available At: https://doi.org/10.1101/2020.03.23.20040501

Fineberg, H.V., Relman, D.A., 2020. "Rapid Expert Consultation on SARS-CoV-2 Survival in Relation to Temperature and Humidity and Potential for Seasonality for the COVID-19 Pandemic." The National Academies Press, DOI 10.17226/25771

Islam, N., Shabnam, S., Erzurumluoglu, A.M., 2020. "Temperature, humidity, and wind speed are associated with lower COVID-19 incidence." Preprint Available At: https://doi.org/10.1101/2020.03.27.20045658

Ma, Y., Zhao, Y., Liu, J., He, X., Wang, B., Fu, S., Yan, J., Niu, J., Luo, B., 2020. "Effects of Temperature Variation and Humidity on the Mortality of COVID-19 in Wuhan." medRxiv Preprint Available At: https://doi.org/10.1101/2020.03.15.20036426

Notari, A., 2020. "Temperature dependence of COVID-19 transmission." Preprint Available At: https://doi.org/10.1101/2020.03.26.20044529

Sajadi, M.M., Habibzadeh, P., Vintzileos, A., Shokouhi, S., Miralles-Wilhelm, F., Amoroso, A., 2020. "Temperature, humidity, and latitude analysis to predict potential spread and seasonality for COVID-19." Preprint Available at SSRN: https://ssrn.com/abstract=3550308

Wang, J., Tang, K., Feng, K., Lv, W., 2020. "High Temperature and High Humidity Reduce the Transmission of COVID-19." Preprint Available at SSRN: https://ssrn.com/abstract=3551767 or http://dx.doi.org/10.2139/ssrn.3551767

#### Our Recent Research

April 2020: Cold Turkey - Navigating Guidance Withdrawal with Supply Chain Data

April 2020: <u>Data North Star – Navigating Through Information Darkness</u>

### March 2020: Long Road to Recovery: Coronavirus Lessons from Supply Chain and Financial Data

COVID-19 continues to disrupt global supply chains in unprecedented ways. Leveraging maritime shipping data from Panjiva, this report includes a review of trade and financial data to analyze the impact of the SARS-CoV-2 / COVID-19 coronavirus outbreak.

This report takes two approaches to analyzing the fallout from the SARS-CoV-2 / COVID-19 coronavirus outbreak on global trade and corporate supply chains. The first part of the report identifies 11 themes emerging on an event-driven basis from over 50 Panjiva Research reports. The second section considers the impact of exposures to Asia in firms' U.S. supply chains on sector-neutral stock returns since the start of 2020.

#### Findings include:

- Second-order supply chain effects are also emerging with the apparel industry now seeing a shortage of materials globally due to earlier outages in China.
- Retailers including Costco and Target are gaining from increased sales of health- and personal care products. Yet, supply shortages are rapidly emerging in part due to medical supply export restrictions in several countries.
- There is a notable, but not statistically significant, relationship with firms with higher exposure to Asia having seen a weaker sector neutral stock price performance.

### February 2020: Ship to Shore: Mapping the Global Supply Chain with Panjiva Shipping Data in Xpressfeed™

World merchandise trade accounted for an estimated \$19.7 trillion in 2018, about 90% of which is by sea. While financial data tells us "how a company has done in the past," shipping data provides a closer-to-real time indicator of "what a company is doing now." Panjiva's shipping data allows investors to track trends, identify anomalies, and assess risks for companies engaged in international trade. This paper illustrates how to find investment insights in Panjiva's US seaborne and Mexican datasets using the US auto parts industry as a case study.

#### Findings include:

- Shipment trends often lead fundamentals: Rising shipments amid flat or declining fundamentals may signal future financial trend reversal
- Growth in the number of a company's suppliers and in the types of products it imports may signal strengthening demand and/or product line diversification.
- Tracking industry-level product-line trends can help identify companies with significant exposure to rising or declining product lines.

### January 2020: <u>Natural Language Processing – Part III: Feature Engineering Applying NLP Using Domain Knowledge to Capture Alpha from Transcripts</u>

Unstructured data is largely underexplored in equity investing due to its higher costs. As a result, the information content remains largely untapped and offers an investment edge for investors. One particularly valuable unstructured data set is S&P Global Market Intelligence's machine readable earnings call transcripts. This newest publication, the third in the series (NLP I, NLP II), introduces new stock selection ideas in the areas of I) Topic identification, II) Call transparency and III) Call sentiment using more advanced NLP techniques.

- Topic Identification Firms that referenced the most positive descriptors around their financials outperformed historically.
- Transparency Firms that provided greater call transparency exhibited by executives' behaviors and decisions outperformed historically.
- Weighted Average Sentiment Quantifying call sentiment using a weighted average construct led to better returns and less volatility historically.
- Additive Forecasting Power The newly introduced signals demonstrated additive forecasting power above commonly used alpha and risk signals historically.

### December 2019: <u>The "Trucost" of Climate Investing: Managing Climate Risks in Equity</u> Portfolios

Does sustainable investing come at a "cost", and is the fear of investors around the performance concessions of "green" portfolios warranted? Our latest research suggests investors' fears are misplaced – carbon-sensitive portfolios have similar returns and significantly better climate characteristics than portfolios constructed without carbon emission considerations. Other findings include:

- Highly profitable firms are likely to be leaders in reducing their carbon emission levels.
- There is no degradation in fundamental characteristics for the carbon-sensitive portfolios compared to the baseline portfolio, even though the difference in constituents can be as high as 20%.
- Carbon-sensitive portfolios were observed as having significant reductions in water use, air pollutants released and waste generated.

### October 2019: #ChangePays: There Were More Male CEOs Named John than Female CEOs

This report examines the performance of firms that have made female appointments to their CEO and CFO positions. Our research finds that firms with female CEOs and/or CFOs:.

- Are more profitable and generated excess profits of \$1.8 trillion over the study horizon.
- Have produced superior stock price performance, compared to the market average.
- Have a demonstrated culture of Diversity and Inclusion, evinced by more females on the company's board of directors.

### June 2019: <u>Looking Beyond Dividend Yield: Finding Value in Cash Distribution</u> Strategies

Examines the relationship between yield-oriented strategies (dividend yield, buyback yield, and combined shareholder yield) and future stock return, across multiple countries/regions. Also provides insights into two additional topics:

- Which company fundamental characteristics support and enhance future shareholder payouts?
- Under which interest rate environment should investors favor yield-oriented strategies?

#### June 2019: The Dating Game: Decrypting the Signals in Earnings Report Dates

The first part of this report focuses on companies that deviate from a historical reporting pattern, while the second part examines a related topic – the market's reaction to companies that postpone a previously scheduled (announced) earnings release date.

- "Advancers" (companies that advance their earnings report date by at least 6 days)
  are likely to report improving year-year on sales, better earnings surprises, and more
  positive conference call sentiment readings than their industry group peers and
  "delayers" (companies that delay their earnings report date by at least 6 days).
- Advancers outperform delayers by over 7% on an annualized basis (Russell 3000). This return rises to 8.80% (Russell 2000) and falls to 2.21% (Russell 1000).
- The annualized return to stocks identified as buy candidates and tagged as advancers is 10.77%, compared to 6.29% for buy candidates tagged as delayers.
- Companies that postpone a previously announced earnings release date underperform the broad market by 2.44% in the 3 days surrounding the announcement. These companies are also likely to report deteriorating fundamentals.

May 2019: <u>Bridges for Sale: Finding Value in Sell-Side Estimates, Recommendations, and Target Prices</u>

February 2019: <u>U.S Stock Selection Model Performance Review</u>

February 2019: <u>International Small Cap Investing: Unlocking Alpha Opportunities in an Underutilized Asset Class</u>

January 2019: Value and Momentum: Everywhere, But Not All the Time

November 2018: Forging Stronger Links: Using Supply Chain Data in the Investing Process

September 2018: <u>Their Sentiment Exactly: Sentiment Signal Diversity Creates Alpha</u>
<u>Opportunity</u>

September 2018: <u>Natural Language Processing – Part II: Stock Selection: Alpha Unscripted: The Message within the Message in Earnings Calls</u>

July 2018: A Case of 'Wag the Dog'? - ETFs and Stock-Level Liquidity

June 2018: The (Gross Profitability) Trend is Your Friend

May 2018: Buying the Dip: Did Your Portfolio Holding Go on Sale?

March 2018: In the Money: What Really Motivates Executive Performance?

February 2018: The Art of the (no) Deal: Identifying the Drivers of Canceled M&A Deals

January 2018: U.S Stock Selection Model Performance Review

September 2017: Natural Language Processing - Part I: Primer

July 2017: Natural Language Processing Literature Survey

June 2017: Research Brief: Four Important Things to Know About Banks in a Rising Rate Environment

April 2017: Banking on Alpha: Uncovering Investing Signals Using SNL Bank Data

March 2017: Capital Market Implications of Spinoffs

January 2017: U.S. Stock Selection Model Performance Review 2016

November 2016: Electrify Stock Returns in U.S. Utilities

October 2016: A League of their Own: Batting for Returns in the REIT Industry - Part 2

September 2016: A League of their Own: Batting for Returns in the REIT Industry - Part 1

August 2016: Mergers & Acquisitions: The Good, the Bad and the Ugly (and how to tell them apart)

July 2016: Preparing for a Slide in Oil Prices -- History May Be Your Guide

June 2016: Social Media and Stock Returns: Is There Value in Cyberspace?

April 2016: <u>An IQ Test for the "Smart Money" – Is the Reputation of Institutional Investors Warranted?</u>

March 2016: <u>Stock-Level Liquidity – Alpha or Risk? - Stocks with Rising Liquidity</u> Outperform Globally

February 2016: <u>U.S. Stock Selection Model Performance Review - The most effective</u> investment strategies in 2015

January 2016: What Does Earnings Guidance Tell Us? - Listen When Management Announces Good News

December 2015: Equity Market Pulse – Quarterly Equity Market Insights Issue 6

November 2015: <u>Late to File - The Costs of Delayed 10-Q and 10-K Company Filings</u>

October 2015: Global Country Allocation Strategies

September 2015: Equity Market Pulse – Quarterly Equity Market Insights Issue 5

September 2015: Research Brief: Building Smart Beta Portfolios

September 2015: Research Brief - Airline Industry Factors

August 2015: Point-In-Time vs. Lagged Fundamentals – This time i(t')s different?

August 2015: <u>Introducing S&P Capital IQ Stock Selection Model for the Japanese</u> Market

July 2015: Research Brief – Liquidity Fragility

June 2015: Equity Market Pulse – Quarterly Equity Market Insights Issue 4

May 2015: Investing in a World with Increasing Investor Activism

April 2015: <u>Drilling for Alpha in the Oil and Gas Industry – Insights from Industry</u> Specific Data & Company Financials

March 2015: Equity Market Pulse – Quarterly Equity Market Insights Issue 3

February 2015: <u>U.S. Stock Selection Model Performance Review - The most effective investment strategies in 2014</u>

January 2015: Research Brief: Global Pension Plans - Are Fully Funded Plans a Relic of the Past?

January 2015: <u>Profitability: Growth-Like Strategy, Value-Like Returns - Profiting from Companies with Large Economic Moats</u>

November 2014: Equity Market Pulse – Quarterly Equity Market Insights Issue 2

October 2014: <u>Lenders Lead, Owners Follow - The Relationship between Credit Indicators and Equity Returns</u>

August 2014: Equity Market Pulse – Quarterly Equity Market Insights Issue 1

July 2014: Factor Insight: Reducing the Downside of a Trend Following Strategy

May 2014: Introducing S&P Capital IQ's Fundamental China A-Share Equity Risk Model

April 2014: Riding the Coattails of Activist Investors Yields Short and Long Term Outperformance

March 2014: <u>Insights from Academic Literature: Corporate Character, Trading Insights,</u> <u>& New Data Sources</u>

February 2014: Obtaining an Edge in Emerging Markets

February 2014: U.S Stock Selection Model Performance Review

January 2014: <u>Buying Outperformance: Do share repurchase announcements lead to higher returns?</u>

October 2013: <u>Informative Insider Trading - The Hidden Profits in Corporate Insider Filings</u>

September 2013: Beggar Thy Neighbor – Research Brief: Exploring Pension Plans

August 2013: <u>Introducing S&P Capital IQ Global Stock Selection Models for Developed</u>

Markets: The Foundations of Outperformance

July 2013: <u>Inspirational Papers on Innovative Topics: Asset Allocation, Insider Trading & Event Studies</u>

June 2013: <u>Supply Chain Interactions Part 2: Companies – Connected Company</u> Returns Examined as Event Signals

June 2013: Behind the Asset Growth Anomaly - Over-promising but Under-delivering

April 2013: <u>Complicated Firms Made Easy - Using Industry Pure-Plays to Forecast Conglomerate Returns</u>.

March 2013: Risk Models That Work When You Need Them - Short Term Risk Model Enhancements

March 2013: Follow the Smart Money - Riding the Coattails of Activist Investors

February 2013: <u>Stock Selection Model Performance Review: Assessing the Drivers of Performance in 2012</u>

January 2013: Research Brief: Exploiting the January Effect Examining Variations in Trend Following Strategies

December 2012: <u>Do CEO and CFO Departures Matter? - The Signal Content of CEO and CFO Turnover</u>

November 2012: 11 Industries, 70 Alpha Signals -The Value of Industry-Specific Metrics

October 2012: Introducing S&P Capital IQ's Fundamental Canada Equity Risk Models

September 2012: <u>Factor Insight: Earnings Announcement Return – Is A Return Based</u> Surprise Superior to an Earnings Based Surprise?

August 2012: <u>Supply Chain Interactions Part 1: Industries Profiting from Lead-Lag</u> Industry Relationships

July 2012: Releasing S&P Capital IQ's Regional and Updated Global & US Equity Risk Models

June 2012: Riding Industry Momentum – Enhancing the Residual Reversal Factor

May 2012: <u>The Oil & Gas Industry - Drilling for Alpha Using Global Point-in-Time Industry Data</u>

May 2012: Case Study: S&P Capital IQ - The Platform for Investment Decisions

March 2012: <u>Exploring Alpha from the Securities Lending Market – New Alpha Stemming from Improved Data</u>

January 2012: <u>S&P Capital IQ Stock Selection Model Review – Understanding the Drivers of Performance in 2011</u>

January 2012: Intelligent Estimates – A Superior Model of Earnings Surprise

December 2011: Factor Insight – Residual Reversal

November 2011: Research Brief: Return Correlation and Dispersion – All or Nothing

October 2011: The Banking Industry

September 2011: Methods in Dynamic Weighting

September 2011: Research Brief: Return Correlation and Dispersion

July 2011: Research Brief - A Topical Digest of Investment Strategy Insights

June 2011: A Retail Industry Strategy: Does Industry Specific Data tell a different story?

May 2011: Introducing S&P Capital IQ's Global Fundamental Equity Risk Models

May 2011: Topical Papers That Caught Our Interest

April 2011: Can Dividend Policy Changes Yield Alpha?

April 2011: CQA Spring 2011 Conference Notes

March 2011: How Much Alpha is in Preliminary Data?

February 2011: Industry Insights - Biotechnology: FDA Approval Catalyst Strategy

January 2011: US Stock Selection Models Introduction

January 2011: Variations on Minimum Variance

January 2011: Interesting and Influential Papers We Read in 2010

November 2010: Is your Bank Under Stress? Introducing our Dynamic Bank Model

October 2010: Getting the Most from Point-in-Time Data

October 2010: Another Brick in the Wall: The Historic Failure of Price Momentum

July 2010: Introducing S&P Capital IQ's Fundamental US Equity Risk Model

Copyright © 2020 by S&P Global Market Intelligence, a division of S&P Global Inc. All rights reserved.

These materials have been prepared solely for information purposes based upon information generally available to the public and from sources believed to be reliable. No content (including index data, ratings, credit-related analyses and data, research, model, software or other application or output therefrom) or any part thereof (Content) may be modified, reverse engineered, reproduced or distributed in any form by any means, or stored in a database or retrieval system, without the prior written permission of S&P Global Market Intelligence or its affiliates (collectively, S&P Global). The Content shall not be used for any unlawful or unauthorized purposes. S&P Global and any third-party providers. (collectively S&P Global Parties) do not guarantee the accuracy, completeness, timeliness or availability of the Content. S&P Global Parties are not responsible for any errors or omissions, regardless of the cause, for the results obtained from the use of the Content. THE CONTENT IS PROVIDED ON "AS IS" BASIS. S&P GLOBAL PARTIES DISCLAIM ANY AND ALL EXPRESS OR IMPLIED WARRANTIES, INCLUDING, BUT NOT LIMITED TO, ANY WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE OR USE, FREEDOM FROM BUGS, SOFTWARE ERRORS OR DEFECTS, THAT THE CONTENT'S FUNCTIONING WILL BE UNINTERRUPTED OR THAT THE CONTENT WILL OPERATE WITH ANY SOFTWARE OR HARDWARE CONFIGURATION. In no event shall S&P Global Parties be liable to any party for any direct, indirect, incidental, exemplary, compensatory, punitive, special or consequential damages, costs, expenses, legal fees, or losses (including, without limitation, lost income or lost profits and opportunity costs or losses caused by negligence) in connection with any use of the Content even if advised of the possibility of such damages.

S&P Global Market Intelligence's opinions, quotes and credit-related and other analyses are statements of opinion as of the date they are expressed and not statements of fact or recommendations to purchase, hold, or sell any securities or to make any investment decisions, and do not address the suitability of any security. S&P Global Market Intelligence may provide index data. Direct investment in an index is not possible. Exposure to an asset class represented by an index is available through investable instruments based on that index. S&P Global Market Intelligence assumes no obligation to update the Content following publication in any form or format. The Content should not be relied on and is not a substitute for the skill, judgment and experience of the user, its management, employees, advisors and/or clients when making investment and

other business decisions. S&P Global keeps certain activities of its divisions separate from each other in order to preserve the independence and objectivity of their respective activities. As a result, certain divisions of S&P Global may have information that is not available to other S&P Global divisions. S&P Global has established policies and procedures to maintain the confidentiality of certain non-public information received in connection with each analytical process.

S&P Global may receive compensation for its ratings and certain analyses, normally from issuers or underwriters of securities or from obligors. S&P Global reserves the right to disseminate its opinions and analyses. S&P Global's public ratings and analyses are made available on its Web sites, www.standardandpoors.com (free of charge) and www.ratingsdirect.com (subscription), and may be distributed through other means, including via S&P Global publications and third-party redistributors. Additional information about our ratings fees is available at www.standardandpoors.com/usratingsfees.